

THE  
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F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW-YORK.

VOL. IX. No. 6.

NEW-YORK, February 5, 1876.

WHOLE NO. 212.

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**The Publishers' Weekly.**

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**NOTES IN SEASON.**

So far as the production of new books is concerned, February promises to be the most quiet month the trade has known for a long while. Sales for the new year have nevertheless been better than was expected.

LENT opens March 1st. Booksellers who have a Catholic or Episcopalian constituency should stock up.

THE Putnams will publish this month a number of books, among them several not before announced by Prof. Henry N. Day, of Yale, best known for his popular "Rhetoric." Two of these, works on "The Elements of Psychology," and "The Science of Ethics: an Elementary System of Theoretical and Practical Morality," are entirely new. The others, a "Logical Praxis," and a text-book on "The Principles of Aesthetics," were published by Mr. Chatfield, when he secured the aid of the Yale professors toward building up a publishing centre at New-Haven. The important volume on "Iron Ores of Missouri and Michigan," by Prof. Pumpelly and others, with illustrations and folio of plates, is at last to be published, and Prof. Welch's "Faith and Modern Thought," which will have an introduction by Prof. Tayler Lewis; "French Leaders," in "Brief Biographies," the first volume of the "Select British Essayists," and the Hampton "Cabin and Plantation Songs," are also about ready.

HENRY HOLT & Co. will make their first publication day about the 19th, when they expect to have ready Taine's "Ancient Régime," Brinton's "Religious Idea," and the new edition of his "Myths;" "Jonathan," by Fraser-Tytler, etc. This will be one of the most important "batches" of the spring.

HURD & HOUGHTON are to publish a new book on the culture of orchidaceous plants, by Mr. Edward Sprague Rand, Jr., entitled "Glen Ridge Orchids." It will contain valuable hints upon the cultivation of these plants, and there will be chapters upon "Cool Culture," "Growth for Market Purposes and Exhibition," and "The Construction of Orchid Houses." They also announce new editions of Mr. Rand's former works on "Flowers for the Parlor and Garden," "Garden Flowers," "Bulbs," "Rhododendrons," "Popular Flowers and how to Cultivate them," and "The Window-Gardener."

A WORK by the Rev. Edson L. Clark, on "The Arabs and the Turks," treating of their origin, history, religion, social condition, etc., in the past and the present, with chapters on the non-Christian tribes of Western Asia, will be issued this spring by the Boston (Congregational) Publishing Society.

**CENTENNIAL NOTES.**

THE Centennial Sub-Committee held a meeting in Philadelphia, January 26th, at which they voted to Mr. Remsen full authority to contract with Robert Woods, of Philadelphia, for iron-work, and with Benjamin Ketcham, for wood-work and foundations of pavilions, in the structure of the A. B. T. A. A large part of the money has been paid in.

The following are new rules as to exhibitors in the book department:

Exhibitors must provide all shelving, counters, show-cases, etc., subject to the approval of the Committee. No charge will be made for space occupied, but an assessment of 50 cents per square foot will be made to cover incidental expenses.

The buildings will be ready for the reception of articles on March 1st, and no articles will be received after April 10th. Space not occupied by April 1st may be reassigned by the Committee.

Circulars, business cards, samples, etc., may be placed for distribution within the space occupied by the exhibitor, but visitors shall not be solicited to take them.

Signs will not be allowed to project beyond the floor area of the space occupied. Signs made of paper or canvas will not be permitted.

The assignment of the floor space has been completed, and a general plan for the arrangement of cases on the ground floor has been prepared by Mr. Henry Reck.

[OFFICIAL.]

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February 2, 1876.

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*Secretary.*

## ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

- \*Abbott.**—An Index to the Second Edition of Prof. Jowett's Dialogues of Plato. By E. Abbott, M.A. 8°, pp. 60. \$1.25. *Macmillan.*
- \*Arnold.**—Essays in Criticism. By Matthew Arnold. Third ed., revised, with additions. [Uniform ed.] 12°, pp. 440. \$3. *Macmillan.*
- \*Baldwin.**—An Introduction to Practical Farming. By T. Baldwin, M.R.I.A. 16°, pp. 188. 75 c. *Macmillan.*
- Bennett.**—Fire Insurance Cases. Being a Collection of all the reported Cases on Fire Insurance in England, Ireland, Scotland, and America. From the earliest Period to the present Time, chronologically arranged. Vol. 4. Covering the Period 1855-64. With Notes and References. By Edmund H. Bennett. 8°. Shp., \$7.50. *Hurd & H.*
- Bible.**—The Book called Job. From the Hebrew. With Foot-Notes. By Oliver S. Halsted, ex-Chancellor of the State of New-Jersey. Published by the Author, Lyons Farms, New-Jersey, September, 1875. 12°, pp. 17, 165. \$1. *Halsted.*
- Bonn Conferences.**—Report of the Bonn Conferences held in August, 1875. Transl. by Rev. Prof. Buel, of the General Theological Seminary. With a Preface by Rev. R. J. Nevin, D.D. 12°. \$1. *Whittaker.*
- Buel, Rev. Prof.** See Bonn Conferences.
- \*\*Bureau of Education.**—Circulars of Information of the Bureau of Education: No. 8, 1875. Schedule for the Preparation of Students' Work for the Centennial Exhibition, as reported by the Committee of the Department of Superintendence of the National Educational Association, appointed at Minneapolis, in 1875. 8°. Pap. [Gov. Printing Office.]
- Charles.**—Hawthorn Blossoms. Poems. By Emily Thornton Charles (Emily Hawthorne). 12°. \$1.50. *Lippincott.*
- \*\*Chemistry.** Theoretical, Practical, and Analytical: as applied to the Arts and Manufactures. By Writers of Eminence. In 40 parts. Parts 1-5. Illustr. Roy. 8°. Pap. Per pt., 50 c. *Lippincott.*
- De Vinne.**—The Invention of Printing. A Collection of Facts and Opinions descriptive of early Prints and Playing-Cards, the Block-Books of the Fifteenth Century, the Legend of the Sourens Janszooncoster, of Harlaem, and the Work of John Gutenberg and his Associates. Illustr. with fac-similes of early types and wood-cuts. By Theo. L. Devinne. First part. 8°, pp. 112. Pap., \$1. *Hart & Co.*
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- Forster, John.** See Landor.
- \*George.**—Genealogical Tables Illustrative of Modern History. By H. B. George, M.A., F.R.G.S. Second ed., rev. and enl. 4°. \$6. *Macmillan.*
- Greene.**—The Problem of Health. How to Solve it. By Reuben Greene, M.D. 12°, pp. 294. \$1.50. *Russell.*
- Gunnison.**—One Summer's Dream. An Idyl of the Vineyard, and other Poems. By E. Norman Gunnison. 16°, pp. 176. *Hiram Young.*
- Halsted, Oliver S.** See Bible.
- Hawthorne.**—The Works of Nathaniel Hawthorne. New Popular ed. (To be completed in 21 vols.) Vol. 11. Our Old Home: A Series of English Sketches. 24°, pp. 380. \$1.25. *Osgood.*
- Hill.**—General Rules for Punctuation and for the Use of Capital Letters. By Prof. A. S. Hill, of Harvard Coll. New ed., rev. and enl. With illustrative Extracts. 16°. Pap., 25 c. *Sever.*
- Hopkins.**—The Puritans and Queen Elizabeth; or, The Church, Court, and Parliament of England, from the Reign of Edward the Sixth to the Death of the Queen. By Samuel Hopkins. With an Introductory Note by Mark Hopkins. [New ed.] 3 vols. 8°, pp. 549, 539, 676. \$7.50. *Randolph.*
- Job.** See Bible.
- Landor.**—The Works of Walter Savage Landor. New ed. Edited by John Forster. (In 8 vols.) Vols. 1-4. Cr. 8°. Per v., \$4; hlf. calf, \$6. *Lippincott.*
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*Things Common and Uncommon.* By Mary Dwinell Chellis. 16°, pp. 400. \$1.50.

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- Adams, J. Q.** (210), *Memoirs*, v. 8, \$5..... *Lippincott*.  
**Agassiz, L.** (210), *Geological Sketches*, Sec. Series, \$1.75..... *Osgood*.  
**Ahn's** (Henn's) (207) *First German Reader*, with Notes and Vocab.;—Same, with Foot-Notes and Vocab., ea., bds., 60 c.;—Key to Reader, bds., 30 c..... *Steiger*.  
**Air** and its Relations to Life. See *Hartley, W. N.*  
**Alexander, Mrs.** (202), *Her Dearest Foe*, \$1.25.... *Holt*.  
**Allen, J. B.** (209), *First Latin Exercise-Book*, \$1.25..... *Macmillan*.  
**Almanac** (210), *Boston Almanac and Bus. Directory*, 1876, \$1..... *Sampson*.  
 — (211) *Catholic Directory, Almanac, and Ordo*, 1876, \$1.50; pap., \$1..... *Sadlier*.  
 — (211) *Haverty's Irish-American Illustr. Almanac*, 1876, pap., 25 c..... *Haverty*.  
 — (209) *Health*, 1876, pap., 10 c..... *Wells*.  
 — (211) *Irish-American*, 1876, pap., 25 c..... *Lynch*.  
 — (211) *Methodist*, 1876, pap., 10 c..... *Nelson & P.*  
 — (210) *Protestant Episcopal*, 1876, pap., 25 c..... *Whittaker*.  
 — (208) *Tribune*, 1876, pap., 25 c..... *Tribune Ass'n*.  
**Alwyn.** See *Moffat, J. C.*  
**American** (208) *College Songster*, 90 c.; pap., 50 c..... *Sheehan*.  
**American Engravers.** See *Baker, W. S.*  
**American Interiors.** See *Elliott, C. W.*  
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**Amy** (211) and the Birds, etc., 45 c..... *Nelson & P.*  
**Analytical Processes.** See *Gill, W. I.*  
**Anderson, W. F.** (208), *Masonic Token*, \$2.50..... *Masonic Pub. Co.*  
**Andre, G. G.** (211), *Coal-Mining*, Pt. 9, pap., \$2.... *Spon*.  
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**Annie** (211) *Marlowe Series* cont.:—*Annie Marlowe*;—*Hans, the Swiss Boy*;—*Lady Artist*;—*Dorothy Siebel*;—*Little Syd*;—*The Rosette*, ea., 50 c..... *Crowell*.  
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**Arnold, T.** (208), *Eng. Literature*, *Am. ed.*, rev., \$2..... *Ginn*.  
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**Athenagoras** (211), ed. by *F. A. March*, \$1.75..... *Harper*.  
**Bain, A.** (211), *Emotions and the Will*, new ed., \$5..... *Appleton*.  
**Baker, W. S.** (209), *American Engravers and their Works*, \$2; \$4..... *Gabbie & B.*  
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**Barbour, O. L.** (211), *Chancery Practice*, new ed., v. 3, shp., \$7.50..... *Banks*.

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MRS. ANTOINETTE BROWN BLACKWELL, M.D., has written a new volume on "The Physical Basis of Immortal Life," which takes strong ground, from the scientific standpoint, in behalf of the doctrine of immortality. It will be published by G. P. Putnam's Sons. Her books usually command attention from scientists, reaching a certain if not large constituency.

THE National Temperance Society will issue shortly, in cheap form, with an introduction by Dr. Willard Parker, the six "Cantor Lectures on Alcohol," delivered by Dr. B. W. Richardson before the Society of Arts, London. They give the latest scientific views in opposition to the use of stimulants, and have attracted general attention in England.



# The Publishers' Weekly

FEBRUARY 5, 1876.

PUBLISHERS are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, to insure correctness in the final entry and for notice in "Books Received."

The trade are invited to send "Communications" to the editor on any topic of interest to the trade, and as to which an interchange of opinion is desirable. Also, matter for "Notes and Queries." Notes from librarians will also be gratefully received.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

## THE SPRING FAIR.

THE present plan of the book fairs, as modified by recent arrangements, presents several new features of interest. The dates fixed for the regular fairs, if they are to be semi-annual, are wise, since the experience of last year proved that the fair could not be wisely held in connection with the Convention. The latter part of March and the latter part of September seem to be the dates most desirable for the largest proportion of the trade.

The plan of the fairs still includes the two divisions of the management of sales and the banking department. We point out this distinction, because the dissatisfaction expressed in certain quarters of the trade with the previous workings of the system has been in criticism of the rates, or the existence, of the latter department.

The new feature as to the management of sales is the introduction of an auction at the close. This is to comprise "stereotype plates, remainders, balances of editions, clearance stock (books that the publisher does not intend to print again), etc., etc.," with the negative proviso that no books included in the auction catalogue shall be exposed for sale at the fair. This opportunity for disposing of stereotype plates is certainly desirable, and the same is to be said as to legitimate remainders and other dead stock. But the auction can only be for what is acknowledged dead stock, and we could wish the provisions had been made more positive and direct to this effect. As it goes, the character of this auction will depend directly upon the vigilance of the committee, and the practical loyalty of the managers to the principles of the Association. The trade will have little patience with its being made an opening for the re-introduction of the vicious trade-sale system, which it was a chief purpose of the Association to do away with. Therefore, no goods except those which the buyer is to offer as depreciated stock rightly come within the field of this auction. Pub-

lishers are finding out that they can not expect to sell the same goods at a regular price to the regular trade, and offer them at any price to whomsoever will buy. The commissions and catalogue rates for this sale are to be on the old trade-sale scale.

The financial features of the fair proper are considerably altered. It was found at previous fairs that sellers so largely availed themselves of the banking facilities offered by the managers that settlements were made by the latter almost wholly in cash. The old scale of charges was five per cent on sales of miscellaneous, and two and a half on educational stock, when accounts were settled in notes given by buyers with Messrs. Leavitt's indorsement, and three per cent additional for cash in thirty days. It is now proposed to merge all these in a uniform rate of seven per cent, for "rent, commission, guarantee, and discount," which, though an increase on educational, is a decrease on the general rate. Buyers paying cash in twenty days will be allowed discount at ten per cent per annum.

It will be noted that the charges on sales are for "rent and commission;" the charges for "guarantee and discount" are connected with the banking department. We have not been able to see that the old charge of five per cent for "rent, commission, and *guarantee*" was exorbitant, especially in these risky times, nor do we surmise that, taking into account bad debts, the managers have made overweening net commissions, although they would have been worse off under the old trade-sale system, and better off had the fair been earlier confined to members of the A. B. T. A., and such dealers as the Boston gift enterprise man ruled out. But there is a growing feeling in the trade that they would prefer to be obliged to pay the managers only the less than five per cent required for rent and commission alone, eliminating the banking charge for guarantee by dealing directly and taking their own risks. We find that this feeling, and (on the part of New-York City houses) some difficulty with the managers about holiday underselling, will keep some publishers out of the spring sale. On the other hand, large houses have already signified their intention to enter.

It should be pointed out that a main feature of the original plan of these fairs was to give extra inducements to attract buyers. It is not, therefore, in accordance with fair dealing that the five per cent, or whatever the commission proper is, should virtually be deducted from the discount offered, and goods consequently be offered by participants as low or lower at their stores. A part of this five, or now seven, per cent, as we have pointed out, is guarantee

and discount; the rest is for a system of attracting customers, and those who take the benefit of the fair while evading its charges, are in a measure shirking their advertising bills. Whether this commission is too large is matter for discussion; all these points, in the experience of three fairs since the last Convention, will form a chief subject for discussion at the next general meeting, when the present committee hand in their report.

There is one matter about which there should from the start be no misunderstanding. This fair is held by the American Book Trade Association, among and for its members, and none others should be asked as sellers or admitted as buyers. It is certainly to be regretted that many publishers will sell to undersellers outside the fair, as cheaply as to dealers of good standing at the fair, as proved the case in one instance last year; but let us have things all right at the one end, and by and by they will come right at the other. At the rate undersellers have been going under for the past month, this evil will prove its own cure, by opening the publishers' eyes.

THE American News Company's journal replies to one or two points of our recent article in an editorial headed, "Who Impedes the Reform?" It says:

"Now, we are asked to believe that the breaking of retail prices on the part of publishers and jobbers has been altogether stopped, and that the only remaining thing to be done is to stop the few cheap retailers scattered through the country. . . . While any of the school-book publishers continue to ignore the existence of the retail book-sellers; while any of the large Eastern publishers continue to offer their books to the libraries of the West at better terms than the local Western trade are allowed to give; while publishers and jobbers are permitted by rule to retail books to any body at a discount—we can not believe that the underselling retailers stand in the way of further reform, nor do we believe it practicable to stop them by cutting off their supplies."

We say again, quoting our very words, since the News Company only repeat their own. "Nor do we know that any one has said that 'the existence of a few retail undersellers' is 'the only thing that now stops the wheels of the reform,' or that 'the trade has reached the highest point of success possible, if the undersellers be allowed to exist.'" As to the other point, we have only to reiterate that a diversion of the issue to the school-book question, as was done previously to the Niagara Convention, is at present switching the reform off the track. The reform movement is in thorough sympathy with the desire of the jobbers and the trade at large for reform in the school-book trade, but this must come in due course. As to the chief points of our argument, and illustrations by facts within the experience of the News Company, their journal remains silent.

WE certainly should not ask the News Company to believe that the "breaking of re-

tail prices on the part of the publishers and jobbers has been altogether stopped." We might draw a formal, but can we draw a practical line between one who undersells and one who aids and countenances the underseller? A jobbing house, though it may ask the retail price over its own counter at its down-town establishment, when it makes a practice of supplying, at bottom rates, an uptown establishment which professedly undersells every establishment in the city, may claim that there is no breaking of retail prices on its own part; but in thus breaking down the retail price through others, is it not virtually lending aid and comfort to the common enemy, the enemy of sound legitimate business? What satisfaction is it to the honest man who loses his sales, when the man who makes his sales says to him, "These few book-butchers are trivial impediments," and, "the regular trade can generally take care of the undersellers in their vicinity."

WE have another letter urging the publishers of periodicals to give some chance to the trade. We learn that a small commission is allowed by Harper & Brothers on all subscriptions sent by booksellers and newsdealers, even when the three periodicals are clubbed together at the low price of \$10, the papers being then delivered by mail without cost to the dealer. It is the general policy of the publishers of periodicals to encourage subscriptions rather than individual sales. But it should not be forgotten that the sales system, which is in many respects peculiar to America, has been the chief means of building up the enormous circulation of our popular periodicals, and to ask the dealer to hand over his customer to the publisher is to ask him to give up an important hold upon purchasers of books. It is rather hard also that the very periodical which the dealer is expected to sell should contain announcements offering the goods to the retail customer cheaper than the wholesaler can himself buy them. We may suggest to dealers that they may save money by resolving themselves into "clubs," and getting periodicals free by mail at the lower rates.

SOME curious illustrations of the vagueness of trade-mark and copyright laws appear in our columns this week. In the case of Porter & Bainbridge, the Government appears to be quite uncertain whether the firm has any particular rights in their mark or not. It may be noted in this connection that Harper & Brothers have entered George Eliot's, Wilkie Collins', and Edward Jenkins' new works for copyright, on the theory that they are owners of the MSS. by purchase, and being citizens of the United States, are entitled to protection under the new law, which permits either authors or owners to claim copyright. If this view should



hold, it would afford a curious accidental solution of international copyright.

WE give elsewhere the facts developed at the meeting of the creditors of Mr. Lovering. They are reprinted *verbatim* from the *Boston Globe*, lest it should be suspected we had infused malicious sarcasm into the report. As the creditors are reported not unfavorable to Mr. Lovering, it may still be pertinent to ask when his promised gift sale is to open in New York. Since the expenses of this sort of business are only about 40 to 50 per cent, it might be well to "realize" on his stock in this way, and put Mr. Lovering in charge of the interests of the creditors.

THE manufacturing stationers are making strong protest against the competition of Government with their business in furnishing stamped envelopes, with printed indorsements, virtually below cost, and transporting them without charge. The committee appointed at the meeting at the Astor House, January 13th, have presented an able memorial giving facts and figures to support their assertion that the Government, in its present rates for envelopes and postal cards, is not only giving away money, but discriminating against the business of many citizens. They ask at least that a part of the cost of the transportation of these goods should be charged—by which the department would save \$750,000 a year. It is, of course, alleged that the freight companies transport these goods free of charge, but it is absurd to suppose that this free matter is not counted in when the contracts for transporting mail matter are calculated.

WE would really be obliged if all our correspondents would not sign themselves "Book-seller"—and the rest "Subscriber!" Several times we have had to take the liberty of altering such original but not distinctive *noms de plume*, especially since one of our correspondents has attracted no little attention to letters over the latter designation, and has therefore some right to the pseudonym. It is generally desirable that letters should be dated from the locality whence sent, and they are frequently more effective if personally signed. Upon this, however, we never insist.

#### PRIZE QUESTION No. 2.

*Which are the most salable works on agriculture?*

Give twelve titles in the following shape:

Thomas, J. J., *Farm Implements and Machinery*. 12°. \$1.50.  
Orange Judd Co.

[Look up Webster's definition of "Agriculture" and include works accordingly, exclusive of works on gardening proper, grape-culture, and horses, topics which are to form the subject of special questions.]

#### RULES FOR COMPETITORS.

1. The object of the questions is to elicit answers as to which books and editions have, independent of local or ephemeral interest, become standard or popular works in the American market, hence safe stock for investment.

2. A prize of \$5 will be awarded for that answer which includes the greatest number of works on which competitors generally agree, or which, in the judgment of the editor, may otherwise be most fairly representative.

3. Every subscriber and every employee of a subscriber individually are entitled to compete.

4. The answers shall consist of a list of works on a given topic. The short title is sufficient, but number of volumes, size, price, and name of publisher must be invariably given.

5. The titles should be arranged according to the popularity each work holds in the opinion of the competitor.

6. The titles must be written legibly with ink, on one side of the paper only, foolscap preferred, each title in separate paragraph, with space between titles for cutting through with scissors.

7. The list must not contain a greater number of titles than is demanded in the question.

8. Each list must be headed by the number of the Prize Question, and signed with full address of competitor.

9. If several competitors should present lists of equal claim to the prize, it shall be awarded by lot.

10. The name of the successful competitor shall be published with his list, and the amount of the prize remitted immediately after publication.

11. The result of the answers will be published four weeks from publication of the question.

12. All communications should be addressed, Editor PUBLISHERS' WEEKLY, P. O. Box 4295, New-York.

These rules are subject to amendment whenever the Editor finds it expedient.

#### COMMUNICATIONS.

##### RETAILING PERIODICALS.

January 29, 1876.

*To the Editor of the Publishers' Weekly:*

Your correspondent on "Retailing Periodicals" has opened up a subject which needs reforming as much as "book publishers" and "undersellers." If it is wrong for book publishers to undersell their own publications, then it is equally wrong for newspaper publishers to undersell as they do.

Your correspondent cites Harper's as an example, and states the case from his standpoint (the city); allow me to state it from my standpoint (the country). *Harper's Weekly* or *Bazar* costs me 7½ cents per copy, or \$3.90 per year; the *Magazine* costs 27 cents per copy, or \$3.24 per year—making the three cost \$11.04 and expressage from New-York. The publishers will sell the same for \$10 and prepay the postage, and so take still more trade from the dealer. They send out private circulars to the postmaster, giving him 20 per cent commission on all subscriptions he takes. Why not give the newsdealer that commission?

Another example is that of the great dailies, who will send to single subscribers for \$12 per year (including the Sunday edition) and prepay postage. The same papers cost us 3½ cents for the daily and 4½ cents for the Sunday edition, making the yearly cost \$12.38, and we pay our own expressage.

Now it seems to me that the publishers should sell to us so that we could take subscriptions at their rates and make a fair commission; or, in other words, they should reduce the wholesale price on dailies at least ½ cent, and weeklies 1 cent per copy.

I think they can afford to do so, considering the price of printing paper, which can be bought to-day for from 6½ to 8 cents per lb.,

while during the war the price was 15 to 18 cents. I will admit that "the margin between cost and retail price is very small" (as you say in answer to Retail Newsdealer, Nov. 20th, 1875) for the newsdealer. But if the publishers had any margin during the war, they must have a large margin now.

I hope the trade will agitate the question, as they have the other, until a reform is effected.

COUNTRY NEWSDEALER.

#### THE STATIONERS' EXCHANGE.

To the Editor of the Publishers' Weekly :

I find a report going the rounds of the trade that the Stationers' Exchange was given up from want of money to run the institution. The truth of the matter is, that when the establishment was opened, it was intended to extend it through to Lafayette Place, but the Whiting Manufacturing Company having hired the entire building, I was unable to obtain the necessary room to make the trial as successful as desired, and acting under the advice of the occupants of the Exchange, I disposed of my lease, etc., to the Whiting Manufacturing Company, and await a more convenient season for establishing a permanent Stationers' Exchange. So far as the report of a failure financially is concerned, a visit to the Whiting Manufacturing Company, or the firms who did the work on the place, will satisfy you that the bills are all paid.

Respectfully,

ANDREW GEYER.

#### PRIZE QUESTION A No. 1.

To the Editor of the Publishers' Weekly :

How much money have those publishers made who sold the "great Boston underseller"?

Yours truly,

ONE WHO DON'T SELL UNDERSELLERS.

#### THE BOSTON FAILURE.

A MEETING of the creditors of Mr. A. W. Lovering was held at his store, Monday forenoon. C. S. Kendall presided and A. F. Graves acted as clerk. Mr. Lovering was represented by Mr. Chick, who made a statement in effect that last July Mr. Lovering had a heavy stock of books on hand to dispose of, when he devised a system of giving prizes which necessitated an outlay of some \$50,000. January, 1875, he had \$19,000 in the bank; January, 1876, he had sixty-two cents and sundry bills unpaid. He had used every means available to tide over the difficulties, but was unable to do so, and when the news of the failure of Patrick Donahoe came, failure on his part was inevitable. His assets were stock on hand, \$50,761.23; bills receivable, \$3579.20; and sundries sufficient to make the total assets \$54,765.26. The liabilities were—book liabilities, \$103,976.74, and from \$30,000 to \$35,000 more or less indorsements for Mr. Donahoe and others. Messrs. George A. Leavitt, J. F. Dearborn, William Lee, James Robertson, and J. R. Osgood were appointed a committee to investigate the affairs of the concern and report at an adjourned meeting.—*Boston Globe*, Feb. 1.

The adjourned meeting was held Tuesday morning, Mr. Kendall, of Rice, Kendall & Co., acting as Chairman, and Mr. A. F. Graves as Secretary. The committee appointed Monday reported as follows :

#### ASSETS.

The book stock, valued by Mr. Lovering at \$50,763.23, or net cash value at forced sale, the committee estimate at.....	34,000 00
Book accounts.....	1,000 00
Cash in sheriff's hands.....	394 00

Total assets at cash value..... \$35,394 00

#### LIABILITIES.

Direct liabilities of Mr. Lovering, his own debts from the schedule presented by him.....	\$103,976 74
The committee, using such evidence as was desirable, are satisfied that Mr. Lovering's direct indebtedness, that is, his own debts, approximate to.....	114,500 00

A more thorough examination may increase this amount, but not diminish it. The contingent liabilities from indorsements are, in the present state of the case, very difficult to be ascertained, even approximately, with such investigations as the committee were able to give to the matter. The committee estimate them at \$64,000, making the direct and contingent liabilities \$175,500. The report further says that Mr. Lovering's sales from September 1 to January 21 amounted to \$143,000, that 40 to 50 per cent of this amount was absorbed in expenses and presents, and that Mr. Lovering has paid out money as fast as he received it to reduce his indebtedness. The advice of the committee, in view of all the circumstances in the case, would be for Mr. Lovering voluntarily to take the benefit of the bankrupt act, and if he fails to do this, that he be put into bankruptcy under the involuntary process as soon as possible. On motion of R. M. Morse, Jr., it was voted that the committee of the creditors heretofore appointed be requested to represent the creditors until the election of an assignee in bankruptcy, and that the attaching creditors be requested to follow the directions of said committee as to continuing the sale of goods from the store and the payment of rent and other expenses. It was further voted that the action of this meeting shall not be construed as being unfavorable to Mr. Lovering in the matter of his making a composition with his creditors. The meeting then adjourned, subject to the call of the committee.—*Boston Globe*, 2d.

#### GOVERNMENT COMPETITION IN STATIONERY.

THE memorial prepared by the committee representing the stationery, printing, and envelope interests, shows that while (according to Mr. Geo. S. Bang's report to the Postmaster-General) there was a total profit of \$4,212,390.70 on first-class mail matter, there was a loss both in the second and third classes of respectively \$6,993,023.91 and \$4,113,915.53, making a total deficiency of \$10,000,000, a large part of which it is claimed is due to the low price asked and the free transportation of the stationery (envelopes, wrappers, cards, etc.) sold and printed by the Government. As this stationery is furnished at a price below cost, and the printing is gratuitous, the people not only have to pay for its transportation, but sell at a loss, and at the same time are entering into competition with branches of their own industry, which the memorialists claim is not only contrary to the principles of our Government, but is a competition which the Government does not enter into in any other department. The loss to the Government in the low price asked, the gratui-



tous printing, and the free transportation is estimated at \$2,500,000 for the year 1875. In view of this it is suggested that the manufacture and sale of stamped envelopes by the Government, and the printing of address cards on the same, is not a necessity, and should be discontinued, and that there be added to price to cover a part of the cost of transportation to Post-Office Department—

\$1.60 per 1000 on stamped envelopes and wrappers, 150,000,000—would give.....	\$240,000
(Cost Post-Office Department 8 lbs. @ 1.14 lbs. \$9.12 per 1000.)	
\$1.00 per 1000 on postal cards, 107,500,000—would give.....	107,500
(Cost Post-Office Department 7 lbs. @ 1.14 lbs. \$7.98 per 1000.)	
54,631,000 request envelopes at 50 c. per M (or half M) for extra services in Post-Office Department on orders for same—would give. ....	273,650

Which, if done, would increase revenue to Post-Office Department per year..... \$770,650

### OBITUARY.

#### JOHN FORSTER.

ANOTHER work is left unfinished by the sudden death of John Forster, in London, February 1st, chiefly known as the biographer of Landor and Dickens. He was born at Newcastle, in 1812. He was educated at the University of London, and studied law in that institution, publishing also with his fellow-students the *London University Magazine* subsequently the *Englishman's Magazine*. He became well known as an editor and political student, and in 1858 he published a collection of his historical and biographical essays. "The Life of Goldsmith" was issued in 1848, and reprinted in an enlarged form in 1854. His contributions to English history are, "The Arrest of the Five Members by Charles I." (1860); "Debates on the Great Remonstrance" (1860), and "Sir John Eliot, a Biography" (1864), together with the "Lives of the Statesmen of the Commonwealth." "The Life of Landor" was published in 1868, in two bulky volumes, lately abridged to one volume for the new collection of Landor's Works, which Mr. Forster edited. In 1871-4 he published "The Life of Charles Dickens," of whom he was the intimate friend and literary executor. Of his "Life of Swift" but one volume has been published, but the material for the second is probably in shape.

### BOOKS RECEIVED.

THE MEDICAL JURISPRUDENCE OF INSANITY, by J. H. Balfour Browne. (Lindsay & Blakiston.) It is not only for the legal and medical profession that this work was written, though it is considered by them as a most useful textbook. It is presented in so simple and so intelligent a manner that the non-legal and non-medical mind will take great delight in perusing it. It offers an amount of curious and valuable information, illustrated by celebrated cases, on all phases of dementia, and the actual amount of responsibility the law apportions its victims, be it resulting from drunkenness or other causes. This the second edition is so

greatly improved upon the first as to be almost a new book, many former propositions having been reconsidered and entirely recast, while parts of the book have been altogether rewritten and rearranged. The chapters have also been subdivided into sections, to which a very useful index and table of contents refer. Much has also been added to the work as it was first published; one feature is specially noted—the references that are made throughout to the most important cases which have been decided in England, Scotland, and America. The work is handsomely and liberally gotten up. 8vo, cloth, \$5.

HOLY HOUSE OF LORETTO, by the most Rev. P. R. Kendrick. (Eugene Cumiskey.) This work was written to prove, by various testimony said to be veracious, the miraculous transportation of the house of Mary of Nazareth, in which Jesus Christ was born, to Dalmatia, and from thence to Italy, where it now stands, and is known as the "Holy House of Loretto," to which the afflicted of the Catholic faith flock in thousands, in the belief that they will be miraculously cured. 12mo, cloth, \$1.25.

DRIFTED ASUNDER; OR, THE TIDE OF FATE, by Amanda M. Douglas. (William F. Gill & Co.) The story of a husband and wife who are separated through the wife's unwise concealment of a secret in her former life. The scene of the story is placed in New-York, and contains some very vivid delineations of life and character. The plot is quite startling and worked out with considerable power. 12mo, cloth, \$1 50.

THROSTLETHWAITE, by Susan Morley. (J. B. Lippincott & Co.) A quiet, gentle, though not uninteresting story of English life. There is nothing in it of at all a sensational order, the characters and incidents being almost tame and yet it is a story which wins upon the reader, and will, once taken up, be read with pleasure to the end. 12mo, cloth, \$1.50.

FOOT NOTES; OR, WALKING AS A FINE ART, by Alfred Barron. (Wallingford Printing Co.) A book redolent with the fragrance of an outdoor atmosphere; full of quaint and fanciful ideas about every thing, all permeated, however, with the freshness and vigor of the pedestrian's healthy mind. These essays, first published some ten years ago, have been received with more than ordinary favor by the press. The author's style has been compared to Thoreau's, and many other encomiums of a highly complimentary nature bestowed upon him. We can only say we found his book very readable, some of the chapters being really exceedingly clever. 12mo, cloth, \$1.50.

VICTOR AND VANQUISHED, by Mary Cecil Hay. (Harper & Brothers.) The story opens with a young girl's coming to one of the old stately homes of England, where she is to be employed as a companion. She is wrapped in a mystery from the beginning, and we know she will turn out other than she appears. She is the "victor," and through a long and complicated succession of incidents is able to assert her claim to the grand old house of High Athelston, where we first find her. The heir of the house begins her acquaintance by persecuting her with his attentions; him too she vanquishes, but adversity seems to improve his morals, and time teaches her to look more kindly upon him—and his love. A good novel, full of incidents

and characters, and with an interesting though somewhat intricate plot. 8vo, paper, 50 cents.

### STATIONERY NOTES.

LIEBENROTH, VON AUW & Co. intend to place before the trade an order-book especially adapted for the use of the travelling fraternity.

MR. CHAMBERLIN, of Chamberlin, Whitmore & Co., is in Boston, doing a fine business.

W. SCOTT GLORE, of Louisville, Ky., is in town buying "base-balls."

"WOGLOM'S INK," for copying music, is especially adapted for the purpose of copying music, as it may be used without showing on opposite side of page. Wm. H. Woglom, 239 Greenwich street, is the manufacturer.

MESSRS. WILSON BROTHERS, 51 and 53 Maiden lane, have just issued some elegant new styles of papeteries, one entitled the "Royal Duchess Court," of novel construction, containing two quires of four sizes of note-paper, with envelopes to match; four tints in each box, and calendar for 1876 with blotting pad; the whole making a complete travelling companion. *Patented.* This same line of paper is also made up in one-gross boxes. The paper is entirely new, being a vellum finish, with delicate lines and in novel tints. This paper is also to be had in mourning of different borders. This house also have an English Grand Quadrille, superior in quality to any previously imported from France, with no increase in price. They also carry a full line of "Overland Mail," in flat folio, letter, and note.

THE "Emack" Drawing Slate is the latest in the market. It is in the shape of a desk (size, 12 inches by 12 inches), made of cherry-wood, and containing three departments for drawing paper and materials, and 16 different views for copying. The slate is detachable, and may be used for school purposes. In case of breakage, any slate 6½ by 10 will exactly fit the desk. John D. Emack is sole manufacturer.

A NEW epidemic has broken out—namely, the collecting of insurance calendars. One gentleman has thirty-three, so far, and is hungering for more.

MR. SMITH, who is purchasing agent for H. B. Nims & Co., Troy, N. Y., was in town last week. Messrs. Nims & Co. are the headquarters for the genuine soapstone pencils, and supply the jobbing trade directly from their quarries.

HENRY BAINBRIDGE & Co. have just received from Europe some new and attractive cut-glass inkstands and other novelties; also, an extensive variety of flat papers.

THOMAS LE COUNT, Esq., the resident buyer of the large and enterprising house of Le Count Brothers & Manson, San Francisco, started for California this week.

SCARCELY have the Western and Southern trade recovered from their arduous duties of the holidays, when the numerous Eastern agents in the stationery line are swooping down upon them like the last year's locusts, seeking what they can devour.

THE city for the past few days has been honored by the presence of numerous Western and Southern buyers, and there is every indica-

tion, if one may judge from the amount of goods ordered, of a large spring trade.

MESSRS. SLOTE, WOODMAN & Co. continue to supply the jobbing trade with their excellent and varied line of blank-books. Daniel Slote, Esq., is an old traveller of bygone days, and still enjoys a quiet trip among his numerous customers once or twice a year, and is always well received.

WHEN are we to have a new arrangement as regards the extra baggage business? This is not a conundrum.

MESSRS. INGALLS & Co., Newark, N. J., have a neat and elegant store a few doors from Broad street on Academy street. During the holidays their stock was of the most elegant and desirable kind, and their line of books of the finest description. They do an extensive printing and blank-book business with the principal banks and insurance companies in the city, also with the Board of Education and city government.

MARTIN R. DENNIS is an old-established house, and has a remarkably fine line of stationery and books. His wedding stock, artistic stamping, and party invitations are extremely fine. The two sons of Mr. Dennis superintend the general details of the business.

C. S. P.

### BUSINESS NOTES.

THE Supreme Court of Massachusetts, Devens J., has ordered an injunction to issue, on the suit of Lee & Shepard, for the Globe Card Co., manufacturers of the "Globe Playing Cards," against William F. Miller and Frank S. Montgomery, manufacturers, under the style of the "Globe Playing Card Co.," of the "Globe Water-proof Playing Card." In June, 1874, I. N. Richardson copyrighted the circular playing cards, having also other novel features, for which a patent was granted him in October, 1874. An edition was put in the market in December, 1874, when the defendants, after vainly endeavoring to arrange with the patentee, began the manufacture of a similar card, designated as above. The defendants showed that they entered a trade-mark in 1875, and endeavored to show priority, but the court ordered them to be restrained from using the word "Globe" in the manufacture or sale of playing cards, or else that they give a bond of \$2000 to pay all damages to Lee & Shepard (which bond may be increased at the option of the court), and to report sales to the court every month. Further suits are to be brought in defence of the Richardson patent by Lee & Shepard.

THE United States Government having proposed to manufacture stamped envelopes water-marked "U. S. Centennial," for use at the Centennial Exhibition, Porter & Bainbridge entered objection at the Post-Office Department against such infringement of their copyright use of the word "Centennial" as a trade-mark for paper, envelopes, and cards, entered April 15, 1875. The opinion of the Patent-Office is thus stated: "If the word 'Centennial' be a lawful trade-mark for the purpose stated—and as at present advised it is the opinion of the office that it is—and Messrs. Porter & Bainbridge have acquired an exclusive title to said trade-mark (the fact of registration under the statute does not give such



title), then the proposed use by the Post-Office Department of said mark as a trade-mark would clearly be an infringement of the rights of the registrants. It is not understood, however, that the Post-Office Department designs using the word in question as a trade-mark, since it is not to indicate where, or by, or for whom the stamped envelopes are made, but is itself a distinctive or integral part of the stamped envelopes." Dr. Macdonald, Centennial Commissioner for the Post-Office Department, in transmitting the decision, states, in substance, that he therefore understands that the Government might use the word if it wished to, but it is so long the Government doesn't wish to, and therefore it won't, and consequently Messrs. Porter & Bainbridge's "rights and privileges, real or imaginary," "are not to be disregarded, trampled upon, imperilled, or otherwise affected by the action of this department." This is really beautiful, and we trust Messrs. Porter & Bainbridge are grateful.

THE copartnership of Dodd & Mead expired by limitation January 31st. The partners, Frank H. Dodd and Edward S. Mead, have associated with them Mr. Bleecker Van Wagenen, and will continue the business in the style of Dodd, Mead & Co. We are glad to welcome the new partner into the trade.

THE Congregational Publishing Society, Boston, will hereafter appear as the Boston Publishing Society, in the imprint of books not of special denominational character.

THE interest of R. W. Smith & Co., bookbinders, in work done for different publishers, has been bought out by G. W. Alexander.

THE American News Company purchased on Saturday last the old United States Court Building on Chambers street, between Broadway and Centre street, for \$180,000. This building has an interesting history: in 1842 it was Palmo's Opera-House, and in 1846 Burton's Theatre.

THE liabilities of Mr. Patrick Donahue, of Boston, are estimated by the committee of four appointed by the creditors at about \$308,000, including some \$50,000 or \$60,000 of mutual indorsements with A. W. Lovering. The assets are rated by the committee to aggregate \$216,000.

MESSRS. WILLIAM F. GILL & Co. have compromised with their creditors at fifteen cents on the dollar, cash. They inform us that "their business has not been materially interrupted by their temporary difficulties."

#### LITERARY AND TRADE NOTES.

MESSRS. JOHN WILEY & SONS inform us that they have now in press, and will shortly issue, two works of great practical and theoretical value; first, "Notes on the Mechanical Theory of Heat," by P. P. Poinier, Esq., of Stevens Institute, Hoboken. This work is designed as a text-book, and also for scientific reference. The theory is expanded and developed by the aid of the calculus, and is treated in the most thorough manner. The author solves and explains equations used in Rankin's Treatise, many of which have not been thoroughly un-

derstood, except among mathematicians of the higher grade. Several leading institutions have adopted the work as a text-book, in advance of its issue, on the manuscript, and there being but a limited literature on the subject of Heat, especially as solved by higher mathematics, it is safe to use, in regard to this work, the old hackneyed phrase, "it fills a gap long felt" in the province to which it appertains. It will be issued in a remarkably neat style, the printing being of a superior character, and similar to that employed in the standard English mathematical works. Second, "Architectural Iron-Work," by W. J. Fryer. This work is entirely practical, and contains the results of many years' experience. Portions of it have appeared in the *Iron Age*, as communications. In addition to these, the author has appended many valuable tables. The work treats of the organization and mechanical and financial management of a foundry and shops for manufacturing architectural iron-work, also giving specifications and valuable suggestions. The author has collected *results*, tabulated them, and now presents them in a practical and simple form, capable of being understood by any one. The work is illustrated by many designs, such as plans and elevation of an iron foundry constructed in the most economical and convenient manner, giving the best form of cupola, etc. It is intended, in a word, to give just what a practical man wants to know; such ideas and knowledge as will cut off many expenses heretofore thought essential to the proper management of this business. It will be issued at a moderate price, so that it may easily be within the grasp of the men it is designed for—namely, practical iron-workers.

A NOTABLE volume on "Contemporary Evolution," by St. George Mivart, will soon be published by King in London and the Appletons in New-York. This will be a review of the present course and tendency of philosophical speculations, scientific advance, and social and political change, in so far as they affect Christianity. It will also discuss the probable effects upon the Church and society generally of the further continuation of the process of evolution. In addition, it touches on the effect which may hereafter be produced on Christian art by the further evolution of Catholic opinion.

E. P. DUTTON & Co. are to publish a volume of papers by Dr. Samuel Osgood bearing upon the thought and life of our century, under the title, "Our Cycle: Notes of Persons and Principles."

THE Appletons' "Picturesque Europe" will be published in London in monthly parts by Messrs. Cassell, Petter & Galpin.

A VOLUME of essays by Mr. J. R. Green, author of "A Short History of the English People," which have appeared from time to time in various periodicals, will be published by Macmillan & Co., and probably by Harper & Bros. The general title of the volume, which contains papers on subjects of social, historical, and literary interest, will be "Stray Studies in Italy and England."

PROF. YONGE, of Queen's College, Belfast, has written "A Life of Marie Antoinette, Queen of France," which will be published in two volumes by Hurst & Blackett, London.

A MONOGRAPH on "Spinal Paralysis," by Rev. E. C. Seguin, is to be issued by G. P. Putnam's Sons.

A HISTORY of the Rothschilds, written by one of them, is to be published at Paris. It will contain some letters of Napoleon hitherto not printed.

ANOTHER novel, by Edgar Fawcett, called "Asses' Ears," is to be published by G. W. Carleton & Co.

A LIFE of Hans Christian Andersen is being prepared by Miss Wood, the translator of "The Dead Cities of the Zuyder Zee."

EMILE BELMONT, of the Paris *Rappel*, has a French translation of the dramas of Shelley nearly finished, and will now undertake his lyric works.

A DEALER who has made extensive use of our columns for procuring and exchanging books, bears cheerful testimony to their usefulness. On the last batch advertised for, he writes he had a dozen or more quotations, two the first day.

THE publication of Charles Sumner's works has come to a standstill, the fund left by him for completing the edition having been expended. Several volumes remain to be edited and printed.

## BOOKS WANTED.

THE following numbers of *Trübner's American and Oriental Literary Record* are wanted to complete set: 1, 3, 36, 50, 53 to 59 (inclusive), 76, 77, 98, and from (including) 100 up to date.

- 1 Boyd's Memorial Lincoln Bibliography, 8vo, Albany, 1870.
  - 1 Colburn's Bibliography of Local Hist. of Mass., 8vo, Boston, 1871.
  - 1 Finotti's Bibliotheca Catholica Americana.
  - 1 Williams' Bibliography of Minnesota, St. Paul, 1870.
  - 1 Drake's Dictionary of American Biography, Osgood.
- Address, stating price and condition, AM. CAT., office of PUBLISHERS' WEEKLY.

T. J. BROWN, EAGER & CO., TOLEDO, O.

Life and State Papers of Abraham Lincoln, by Raymond. The Horseman, by Herschberger, New-York, 1860, \$2.50. Give price and condition.

J. F. JOHNSON, AMESBURY, MASS.

Youmans' Atlas of Chemistry, colored plates, atlas size. State price and if perfect copy.

LOCKWOOD, BROOKS & CO., BOSTON.

Hoppin, Crossing the Atlantic.

E. STEIGER, 22 AND 24 FRANKFORT STREET, N. Y.

- 1 Seneca Hercules furens, edited by Prof. Charles Beck.
- 1 Tucker (Beverly), The Partisan Leader, secretly printed in Washington (in the year 1836), by Duff Green, 2 vols., 1860, paper, New-York, 1861.

N. TIBBALS & SONS, 37 PARK ROW, N. Y.

Set Bibliotheca Sacra.  
Set Henry's Commentary, 6 vol. ed.  
Hawkes, On the Canon.  
Sets or vols. of The Homilist (any).  
Set Dickens' Works, good edition, 2d hand.  
Lange's Commentary, cheap or 2d hand.  
New-York Pulpit and Revival, 1858.

N. BANGS WILLIAMS & CO., 52 WESTMINSTER STREET, PROVIDENCE, R. I.

Alexander Hamilton's Works, edited by John C. Hamilton. 5 vols.

Give lowest cash price, with condition, style, binding, etc.

R. R. B., PUBLISHERS' WEEKLY OFFICE.

Report of the Commissioner of Education, 1875.  
Another copy of Johnson's "Meaning of Words."

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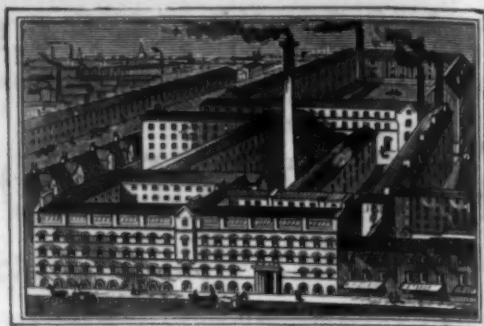
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In addition to its regular circulation among Booksellers, Stationers, Publishers, and Librarians, copies of the EDUCATIONAL NUMBER will be sent, *gratis and post-paid*, to all the leading SCHOOLS AND COLLEGES throughout the United States.

This number will therefore offer a more than usually efficient medium for advertisements of BOOKS, STATIONERY, PHOTOGRAPHS, MUSIC, EDUCATIONAL APPARATUS, the miscellaneous articles used in Educational Establishments, and all other articles usually kept on sale by Booksellers and Stationers.

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